

# Cutting Turnaround Time in Half, Driving Profitability, and Improving Customer Satisfaction with SAP Business One®



## Before: Challenges and Opportunities

- Modernize operations and unify business processes
- Gain one source of truth across the business
- Empower employees to be more responsive to customer needs and use data-driven insights to make more-informed decisions

## Why SAP and ACUMEN Corporation

- Flexible, modular, and powerful technology platform replacing multiple legacy systems
- End-to-end material tracking capabilities, facilitating accurate carbon footprint calculations to be made on the finished goods
- Acumen's expert implementation methodology and proven experience in implementing the SAP Business One® solution

## After: Value-Driven Results

- Realized significant time and cost savings in manufacturing and procurement activities
- Reduced period-end closing from 15 days to three days
- Improved responsiveness, acting on order inquiries within 24 hours thanks to standardized reporting using real-time data across the business
- Increased revenue from products and services, with margins and profitability calculated in real time, instead of at the end of the month

“Having access to accurate, real-time information across the business puts us in a position to win, now and in the long term. We can calculate margins instantly, plan production better, and ultimately, **deliver a superior customer experience.**”

Paul Blocher, VP of Finance, Temperpack Technologies Inc.

## 50%

Reduction in manufacturing and delivery lead time

## Real-time

Calculation of margins and profitability, instead of at the end of the month

### Featured Partner



#### Temperpack Technologies Inc.

Richmond, Virginia  
[www.temperpack.com](http://www.temperpack.com)

#### Industry

Mill products – packaging

#### Products and Services

Sustainable thermal packaging

#### Employees

300

#### Revenue

US\$50 million

#### Featured Solutions

SAP Business One

THE BEST RUN

