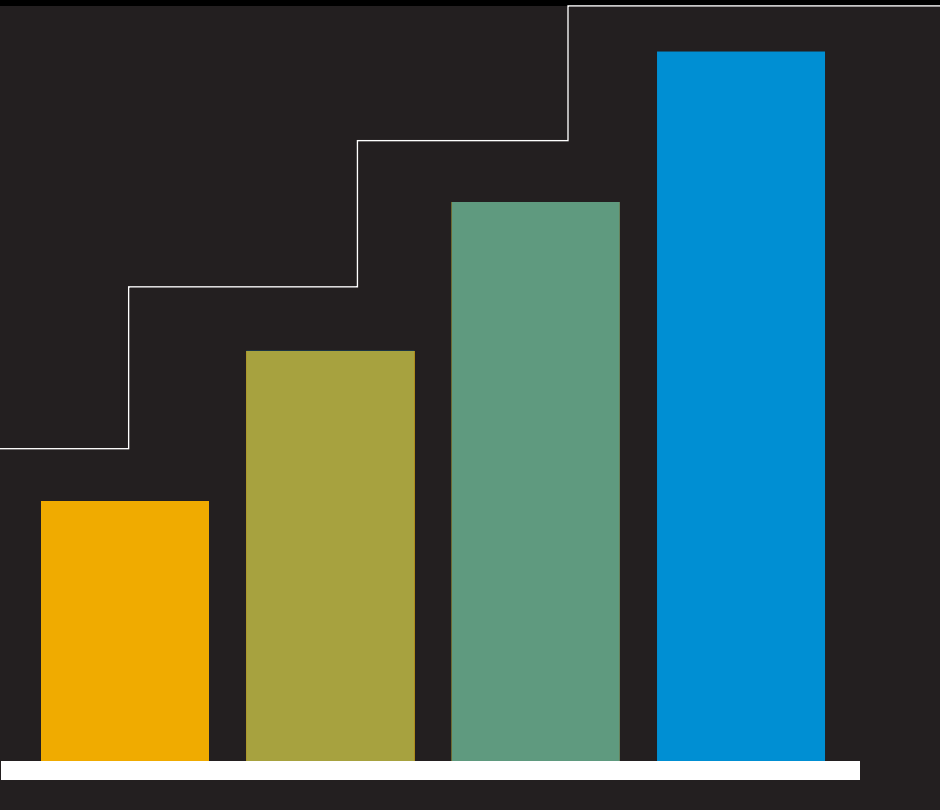


The More Complex Business Gets, the Easier Procurement Needs to Be

SAP Ariba Snap: Simple buying, supplying, and invoicing, all in one place.

Growth is good, but how will you fund it?



The more you grow, the more you spend. And behind all that spend is a procurement process trying to make sure you get the most out of your money. To keep up, you add people and more processes, and amidst all this complexity, the goal is still simple:

Find the goods you need at a reasonable price from reliable suppliers.

Anything you can do to keep costs under control will help the business:

- Turn revenue growth into bottom-line profit growth
- Improve visibility into spending to improve forecasts, negotiations, cash flow, and working capital
- Eliminate inefficient systems and steps that drag down productivity
- Increase compliance and reduce maverick spend
- Negotiate the best price and increase spend against contracts

For most organizations, an integrated procurement system is the best-practice way to realize these real-world results. However, those systems are often complex and expensive to implement, sending your return on investment into the next decade.

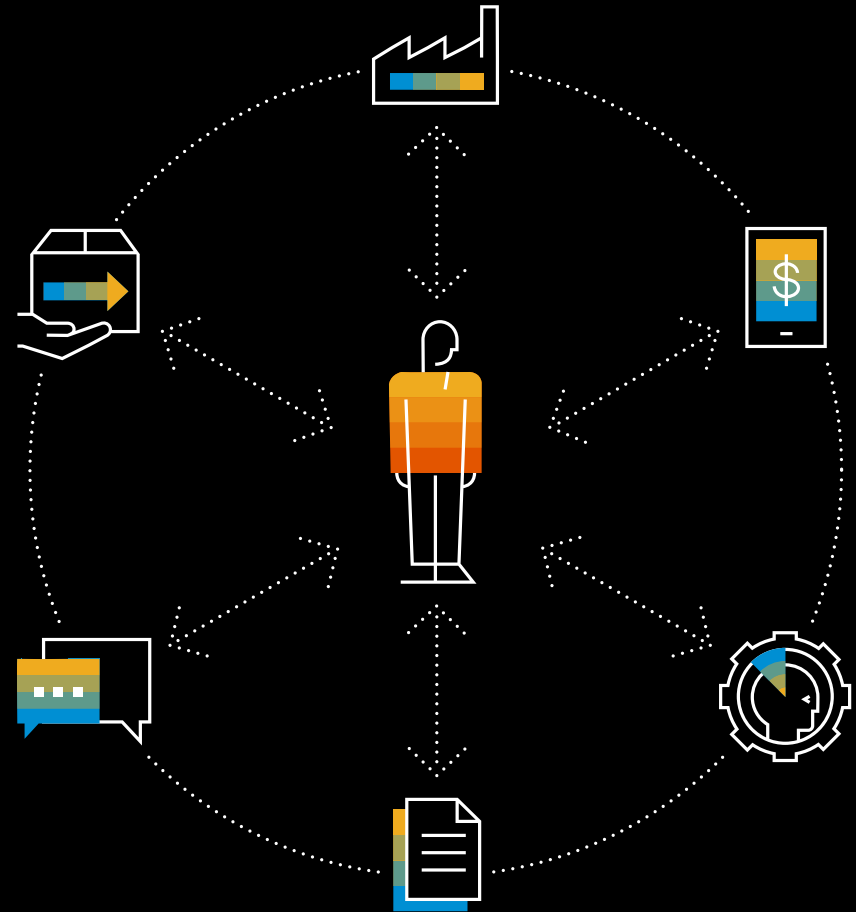


We think there's a better way
— one that's simpler and
more cost-effective.

SAP Ariba Snap

There's a clue cleverly hidden in the name.

This is going to sound too good to be true, but SAP Ariba Snap brings all the best procurement practices together without any of the complexity.



With SAP Ariba Snap, you get supplier collaboration, buying, and invoicing — all together — in one place. What's even better is how easy it is to use.



SAP Ariba Snap comes with a catalog of products and services you use most.

You have instant access to 15 million SKUs in a consumer-simple marketplace — on day one.

You'll have hundreds of built-in forms to make buying easier.

You can securely extend buying to every employee in the organization.

Your policies and guidelines are automatically applied to every transaction and all supplier collaboration.

Your suppliers can be onboarded for free.

In short: Employees can shop on an app. Procurement professionals can approve transactions on an app. Suppliers can keep track of every order, invoice, and payment all in one place. It doesn't get any easier.

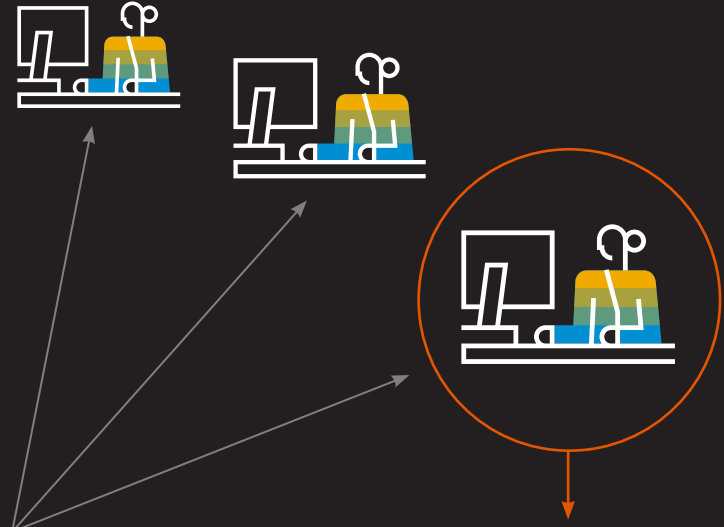
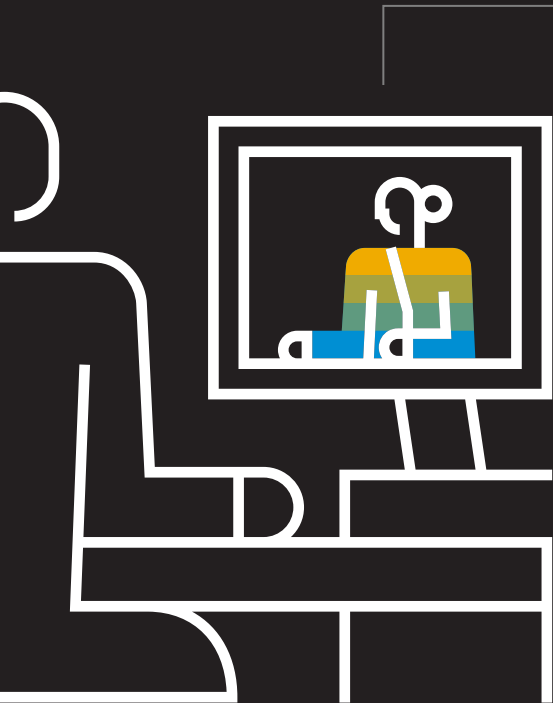
This is more than just buying.

SAP Ariba Snap allows you to automate and integrate sourcing and contract management, as well. This means your procurement team can connect with suppliers electronically, easily manage three-bids-and-a-buy, and effectively award and negotiate your next contract.

You'll be able to ensure that buyers are spending against contracts, and when it comes to services procurement, you can also digitally track timesheets and services against their respective contracts.

How well does it work?

SAP Ariba customers saw **50% lower maverick spend**, compared to non-SAP Ariba customers.



SAP Ariba Snap is not just beneficial for buyers like you and your colleagues.

We also care about your suppliers. Not only is supplier onboarding easy and free, your suppliers can also flip POs directly into invoices, so all of the information is accessible and accurate, enabling them to get paid more quickly.



What's the benefit?

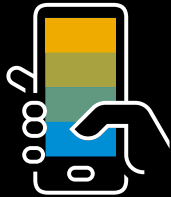
With SAP Ariba, **70% of invoices are processed without exception**, eliminating the risk of overpayment and simplifying accounts payable processing.

Because it's integrated with your ERP or accounting system, every transaction goes directly to your accounts payable department. How simple is that?

"We needed to find a procure-to-pay system that was intelligent, digital, and scalable. That brought us to the Premikati Marketplace, which runs SAP Ariba Snap. The implementation was easy and the time to value was incredible. Now, our people have access to hundreds of trusted suppliers and millions of products to purchase — all in one convenient marketplace, with the spend visibility of the most robust software."

– Michael Sanders, President, The Sanders Group

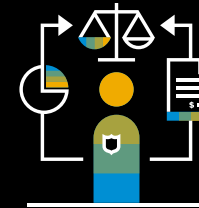
This is easy.



Procurement is point-and-click simple with [SAP Ariba Snap](#), and that's merely where the benefits begin. On Ariba Network, you can replace cumbersome paper processes and endless emails with electronic POs, receipts, order confirmation, shipping notices, and invoices. It's all right at your fingertips and far more manageable than pushing paper.



With a single, simple [guided buying experience](#), employees can buy what they need and get back to work on more strategic priorities. They're not wasting time with cumbersome purchasing procedures, and you're saving money with better prices, competitive suppliers, reduced rogue spending, and more.



Speaking of saving money, every one of your policies and negotiated prices are built in and automatically followed. You can take advantage of supplier discounts you might have missed before. Furthermore, your financial reports are built on all of the data in your system, so you get real-time budget checks and visibility into suppliers, categories, POs.

You can track — and, more importantly, control — what's being spent, where, and by whom.

“We used the SAP Ariba Snap program to build our buying platform, Premikati Marketplace, which simplifies buying for our customers. Now, our customers have access to hundreds of trusted suppliers and millions of products to purchase and use in their business – all in one convenient marketplace.”

– Marisol Buczynski-Buchanan, CEO, Premikati Inc

[See the full story.](#)

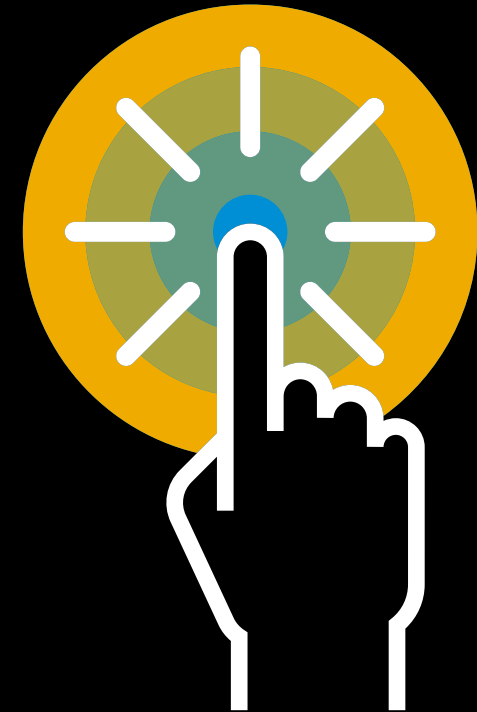
How long do you have to wait for this type of technological wizardry?

12 weeks or less.

When you deploy SAP Ariba Snap, you can be up and running in one quarter, with certified, local, SAP Ariba partners walking you through a proven, step-by-step process to ensure you're ready.

They'll work with you on validation, production, and program adoption. They'll even onboard your suppliers for free. SAP Ariba Snap also comes preconfigured with the catalogs and categories commonly used in your industry — plus built-in best practices, so you start off on the right foot.

From the first day you press the “on” button, SAP Ariba Snap is ready to handle any and all transactions, your people are ready to buy, and you are fully prepared to rein in spending.



“We had a 12-week SAP Ariba Snap global deployment that was remarkably fast and effective. I would certainly recommend it.”

– Silvia Lopez, Global Procurement Director, Almirall S. A.

[See the full story.](#)

Here's the bottom line.

[SAP Ariba Snap](#) brings automated, integrated efficiency to procurement, which brings tangible results to your bottom line:



18% lower procurement operating costs*



4-6% increase in cash flow*



7-14% improvement in cost control*

With SAP in front of the name, you know you have a solution that grows with you, no matter how much you expand or where you go.

[See more of what simple can do for you.](#)

*Insert disclaimer from SAP team

THE BEST RUN





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